

2023 Fall Promotional Offers

Sell between:

September 11, 2023 and December 1, 2023

You decide which offer works best for you!

Higher Rebate "OR" Financing Offer

Offer rebates up to **\$1,500** on the Ultimate Comfort System™
OR offer Qualified Buyers no payments, no interest for 6 months
when financing a new Lennox® system

OR

Rebate Combined with Financing Offer

Offer rebates up to **\$1,200** on the Ultimate Comfort System™
AND offer Qualified Buyers no payments, no interest for 6 months
when financing a new Lennox® system

Receive a Lennox rebate up to **\$1,500***

when you purchase a qualifying Lennox home comfort system

System Rebate Matrix*

	SLP99V	CBA38MV	SL280V	EL296V	CBA27UHE
SL25XPV	\$1,350	\$1,250	\$1,025	\$975	N/A
SL28XCV	\$1,350	\$1,125	\$975	\$925	N/A
XP21***	\$900	\$850	\$825	\$750	N/A
XC21***	\$850	\$800	\$775	\$700	N/A
XP20***	\$850	\$800	\$775	\$700	N/A
XC20***	\$800	\$750	\$725	\$675	N/A
EL22XPV	\$800	\$750	\$725	\$675	\$600
EL23XCV	\$775	\$700	\$675	\$650	\$550
EL18XPV	\$725	\$650	\$625	\$600	\$500
EL18XCV	\$675	\$600	\$575	\$550	\$450
EL17XP1	\$650	\$575	\$550	\$500	\$425
EL17XC1	\$550	\$475	\$450	\$400	\$325

***While supplies last

System "Add-Ons"

Lennox S40 Smart Thermostat	\$75
Lennox E30 Smart Thermostat	\$25
Lennox M30 Smart Thermostat	\$10
PureAir™	\$50
Lennox Smart Zoning System	\$25
Lennox Smart Air Qualify Monitor	\$20

System Eligibility*

1. All system rebate offers must include a qualifying thermostat.
2. System add-ons do not qualify for an individual rebate and cannot be combined with individual unit offers.
3. For full-system eligibility requirements and acceptable product substitutes, please see promotional guidelines.

Qualifying Thermostats

- Lennox S40 Smart Thermostat
- Lennox E30 Smart Thermostat
- Lennox M30¹ Smart Thermostat
- Honeywell Programmable
- White Rodgers Programmable
- CS7500
- CS5500
- Ecobee
- Emerson Programmable



¹The iComfort® M30 is now ENERGY STAR® certified, homeowners may qualify for local utility rebates based on Energy Star certification.

Individual Rebates

Heat Pumps

SL25XPV	\$350
XP21***	\$250
XP20***	\$250
EL22XPV	\$200
EL18XPV	\$175

Air Conditioners

SL28XCV	\$300
XC21***	\$200
XC20***	\$200
EL23XCV	\$175
EL18XCV	\$150

Gas Furnaces

SLP99V	\$250
SL280V	\$125
EL296V	\$100

Other Equipment

Mini Split Outdoor	\$200
MMA	\$100
Mini Split Indoor	\$50
LRP16**	\$300

***While supplies last

Mini-Split Outdoor: MLA, MLB, MPB, MPC

Mini-Split Indoor: MWM, MCF, M22/M33, MMD, MFMA

**Eligible to receive system add-on rebates.

Sell Between: September 11, 2023 through December 1, 2023

Install by: December 8, 2023

Submit Claims by: December 22, 2023

Disclaimer: Rebate requires purchase of qualifying items between September 11, 2023 to December 1, 2023 from a participating Lennox® dealer. Contact your local participating Lennox® dealer for promotion details. Qualifying items must be installed by December 8, 2023. This offer applies to residential installations only. Rebate claims must be submitted (with proof of purchase) to www.lennoxconsumerrebates.com no later than December 22, 2023 11:59:59 p.m. ET. Rebate is paid in the form of a Lennox Visa® Prepaid Card. Use your Visa prepaid card anywhere Visa debit cards are accepted in the U.S. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the U.S. Card is issued by The Bancorp Bank, Member FDIC, pursuant to a license from Visa U.S.A. Inc. Your use of the prepaid card is governed by the Cardholder Agreement, and some fees may apply. This is not a gift card. Please note that prepaid cards are subject to expiration, so pay close attention to the expiration date of the card.

See www.lennox.com/terms-and-conditions for complete terms and conditions.

Receive **special financing** and a Lennox rebate up to **\$1,200***

when you purchase a qualifying Lennox home comfort system

For financing plans 4626, 3060, 1018 and 2012, both financing AND rebate claims must be submitted.

System Rebate Matrix*

	SLP99V	CBA38MV	SL280V	EL296V	CBA27UHE
SL25XPV	\$1,050	\$975	\$800	\$750	N/A
SL28XCV	\$1,050	\$875	\$750	\$700	N/A
XP21***	\$700	\$650	\$625	\$600	N/A
XC21***	\$650	\$625	\$600	\$550	N/A
XP20***	\$650	\$625	\$600	\$550	N/A
XC20***	\$625	\$600	\$575	\$525	N/A
EL22XPV	\$625	\$600	\$575	\$525	\$450
EL23XCV	\$600	\$550	\$525	\$500	\$425
EL18XPV	\$575	\$525	\$500	\$475	\$400
EL18XCV	\$550	\$475	\$450	\$425	\$375
EL17XP1	\$525	\$450	\$425	\$375	\$325
EL17XC1	\$425	\$375	\$350	\$325	\$275

***While supplies last

System "Add-Ons"

Lennox S40 Smart Thermostat	\$75
Lennox E30 Smart Thermostat	\$25
Lennox M30 Smart Thermostat	\$10
PureAir™	\$50
Lennox Smart Zoning System	\$25
Lennox Smart Air Qualify Monitor	\$20

System Eligibility*

1. All system rebate offers must include a qualifying thermostat.
2. System add-ons do not qualify for an individual rebate and cannot be combined with individual unit offers.
3. For full-system eligibility requirements and acceptable product substitutes, please see promotional guidelines.

Qualifying Thermostats

- Lennox S40 Smart Thermostat
- Lennox E30 Smart Thermostat
- Lennox M30¹ Smart Thermostat
- Honeywell Programmable
- White Rodgers Programmable
- CS7500
- CS5500
- Ecobee
- Emerson Programmable



¹The iComfort® M30 is now ENERGY STAR® certified, homeowners may qualify for local utility rebates based on Energy Star certification.

Individual Rebates

Heat Pumps

SL25XPV	\$300
XP21***	\$225
XP20***	\$225
EL22XPV	\$200
EL18XPV	\$175

Air Conditioners

SL28XCV	\$250
XC21***	\$175
XC20***	\$175
EL23XCV	\$150
EL18XCV	\$125

Gas Furnaces

SLP99V	\$200
SL280V	\$125
EL296V	\$75

Other Equipment

Mini Split Outdoor	\$150
MMA	\$75
Mini Split Indoor	\$25
LRP16**	\$200

***While supplies last

Mini-Split Outdoor: MLA, MLB, MPB, MPC

Mini-Split Indoor: MWM, MCF, M22/M33, MMD, MFMA

**Eligible to receive system add-on rebates.

Sell Between: September 11, 2023 through December 1, 2023

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DLSC or Elite System Financing Offers

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
4626	6 Months No Interest No Payments + 8.99% APR for 120 Months	3.50%	3.50%	0.00%
1018	18 Months Deferred Interest with Minimum Monthly Payments DLSC/Elite System	5.00%	5.00%	0.00%
3060	60 Months Equal Payments No Interest	14.90%	5.00%	9.90%

Qualifying System Options

Both units must be DLSC or Elite

Eligible Indoor Units	Eligible Outdoor Units	Required	Dealer Reimbursement
SL297NV, SLP99V, CBA38MV, SL280NV, SL280V, SLO185V, GWM, EL296V, EL296E, EL195NE, EL196E, EL180NE, EL280E, CBA27UHE, CBA25UHV, MWM, MCF, M22/M33, MMD, MFMA, MMA	SL25XPV, SL28XCV, XP/XC21, XP/XC20, EL22XPV, EL23XCV, EL18XPV, EL18XCV, EL17XP1, EL17XC1, LRP16, LRP14, MLA, MLB, MPB, MPC	Qualifying Thermostat*	\$1,050 max per system (maximum of 2 systems)

*Exception: Mini-split systems do not require a thermostat

Additional Financing Offers

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
1018	18 Months Deferred Interest with Minimum Monthly Payments Mix and Match System	5.00%	5.00%	0.00%
2012	12 Month No Interest No Payments	5.00%	5.00%	0.00%

Qualifying System Options

At least one unit must be DLSC or Elite

Eligible Units	Unit #2	Required	Dealer Reimbursement
SL297NV, SLP99V, CBA38MV, SL280NV, SL280V, SLO185V, GWM, EL296V, EL296E, EL195NE, EL196E, EL180NE, EL280E, CBA27UHE, CBA25UHV, MLA, MLB, MPB, MPC, SL25XPV, SL28XCV, XP/XC21, XP/XC20, EL22XPV, EL23XCV, EL18XPV, EL18XCV, EL17XP1, EL17XC1, LRP16, LRP14, MWM, MCF, M22/M33, MMD, MFMA, MMA	ANY Lennox unit to complete the system (DLSC, Elite, and Merit product)	Complete the system with a qualifying thermostat* *Exception: Mini-split systems do not require a thermostat	\$750 max per system (maximum of 2 systems)

4132 Financing and Rebate Offer

Plan	Description	Promo Rate	Lennox Refund	Dealer Cost
4132	9.99% APR for 120 Months	2.50%	2.50%	0.00%

How to Redeem 4132 Financing & Rebate Offer

• Dealers redeem the reduced cost of plan 4132 upfront from Service Finance and will not need to file a financing claim through LennoxPros.com

• To redeem any eligible rebates, you must submit a claim at lennoxconsumerrebates.com

Sell Between: September 11, 2023 through December 1, 2023

Install by: December 8, 2023

Submit Claims by: December 22, 2023

Disclaimer: Offer available September 11, 2023 and December 1, 2023. All applications are subject to credit review and approval. Not all applicants will qualify. Requires purchase of qualifying Lennox® system. No down payment required. If you qualify for this promotion ("Promotion") and elect to participate, Finance Charges (interest) will not accrue for the first six months (Promotional Period), and you will not be required to make payments during the Promotional Period. If you pay the entire amount financed on or before the last day of the Promotional Period (Promotional Expiration Date), you will not have to pay any Finance Charges. However, if you qualify and elect to participate in the Promotion and do not pay the entire amount financed on or before the Promotion Expiration Date, you will be charged Finance Charges starting the first day after the Promotion Expiration Date at an annual percentage rate (APR) of 8.99%, and the balance will be payable in 120 scheduled monthly payments of \$12.60 per \$1,000 of the amount financed. No prepayment penalties. Minimum and maximum amount financed of \$3,000 and \$100,000, respectively. Late charges may apply. Complete terms and conditions and Truth in Lending disclosures will be set forth in the Retail Installation Contract which you should review carefully.

Promotion Dates:

This promotional offer applies to:

- Qualifying product(s) purchased from a participating Lennox dealer between September 11, 2023 and December 1, 2023, and installed by December 8, 2023.
- Financing and rebate claims submitted by December 22, 2023.

Dealer Eligibility:

To participate in this offer, dealers must have purchased a 2023 CAP Package. No portion of this promotional offer will be charged by the dealer to the homeowner.

Homeowner Eligibility:

Purchases of qualifying product(s) must be made by the individual receiving the rebate.

Exclusions:

- This promotional offer applies to residential applications only. Commercial installations, homebuilder or contractor purchases for new construction, homeowner upgrades through homebuilder or contractor, or installations in multi-family dwellings, or any dwelling other than a single-family residence do not qualify.
- This promotional offer is not valid for purchases made through retail partners, including but not limited to Costco Wholesale or The Home Depot.
- This promotional offer cannot be combined with any other Lennox consumer promotion.

Product Availability

Only equipment and systems listed on promotion are eligible for this promotional offer and are subject to availability. New products are subject to availability in certain markets. Multiple qualifying products may be sold within an individual family or household. A maximum of 25 qualifying products may be claimed per individual family or household for the duration of the promotion.

Acceptable Product Substitutes:

The following product substitutes are eligible for the Consumer Promotion. Products are subject to availability.

- SLP99V substitute: SLP98V
- SL25XPV substitute: XP25
- SL28XCV substitute: XC25
- EL18XPV substitute: XP16 and SL18XP1
- EL18XCV substitute: XC16 and SL18XC1
- EL17XP1 substitute: EL16XP1

System Eligibility Requirements:

- All Lennox system rebates require a qualifying indoor unit, outdoor unit, and either a system add-on or a qualifying thermostat.
- Exception: System add-ons are eligible for rebate when purchased with a packaged unit.
- System add-on options: Lennox S40 Smart Thermostat, Lennox E30 Smart Thermostat, Lennox M30 Smart Thermostat, PureAir™, Lennox Smart Zoning System, HRV, ERV and Lennox Smart Air Quality Monitor.
- System add-on options do not qualify for an individual rebate and cannot be combined with individual unit offers.
- Qualifying thermostats: Lennox S40 Smart Thermostat, Lennox E30 Smart Thermostat, Lennox M30 Smart Thermostat, CS5700, CS5500, Honeywell Programmable, Emerson Programmable, White Rodgers Programmable, Ecobee.
- Third-party thermostats must be purchased through Lennox.
- Thermostat serial numbers are required for claim entry.

Lennox Consumer Rebate Visa® Prepaid Card:

After the rebate claim is audited, approved, and paid:

- Lennox will bill the dealer its portion of the rebate based on the dealer's CAP package level.
- Rebates will be issued in the form of a Visa Prepaid Card sent directly to the purchasing homeowner.
- Cards are valid for 12 months from the date of issue.
- Please allow two to four weeks for Visa Prepaid Card processing after claim has been properly submitted, processed, and approved.
- See card FAQs for more details.

Financing Offers & Reimbursement:

After the financing claim is audited, approved, and paid:

- Lennox will credit the dealer's account an amount equal to the Lennox buy-down portion of the loan financed.
 - › Service Finance Plans 4626, 1018 and 3060: Maximum reimbursement is \$1,050 per system comprised of two DLSC or Elite units
 - › Service Finance Plans 1018 and 2012: Maximum reimbursement is \$750 per system comprised of at least one DLSC or Elite unit
 - › To ensure maximum reimbursement per system, submit each system as a separate claim. Maximum of two (2) claims per Service Finance credit decision / homeowner invoice.
- Financing can only combine with select rebates.
- For Service Finance Plan 4132 (9.99% APR for 120 months), the dealer will be funded 100% of the loan from the lender. No claim entry through the redemption site is required.

Sell Between: September 11, 2023 through December 1, 2023

Install by: December 8, 2023

Submit Claims by: December 22, 2023

Disclaimer: Lennox reserves the right to cancel or change this promotional offer at any time. By participating in this promotional offer, the dealer agrees to be responsible for compliance with the terms and conditions of this promotional offer, along with all applicable laws, rules, and regulations in connection with dealer's participation. Use your Visa Prepaid Card anywhere Visa debit cards are accepted in the U.S. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the U.S. The Lennox Consumer Rebate Visa Prepaid Card is issued by The Bancorp Bank, N.A., pursuant to a license from Visa U.S.A. Inc. The Bancorp Bank N.A.; Member FDIC. Your use of the Prepaid Card is governed by the Cardholder Agreement, and some fees may apply. This is not a gift card. Please note that prepaid cards are subject to expiration, so pay close attention to the expiration date of the Card.

NEW! Claim Submission starting September 26:

- For the Rebate Combined with Financing offer, both rebate AND financing claims must be submitted for Service Finance Plans 4626, 3060, 1018 and 2012.
- Claims must be submitted online by the claim submission date. Failure to do so will result in the claim being declined and subject to the submitting dealer's expense.
- Homeowners are responsible for rebate claim entry; dealers are responsible for financing claim entry.
- Claims paid on returned products may be subject to reversal.
- Incomplete, illegible, early, or late submissions will be declined.
- Lennox is not responsible for lost or missing paperwork.
- Lennox reserves the right to request additional information to validate a claim and to inspect any installation that is a part of this promotional offer.
- Claim review will not begin until Lennox receives all proper documentation.

NEW! Rebate Submission starting September 26:

- Dealers can enter rebate claims online via LennoxPros.com
 - › Top Tools > Sales Tools > Consumer Promotions > Check Claim Status/ Enter Dealer Claims
- Homeowners can enter rebate claims online at lennoxconsumerrebates.com.

NEW! Financing Submission starting September 26:

- Dealers must enter financing claims online via LennoxPros.com
 - › Top Tools > Sales Tools > Consumer Promotions > Check Claim Status/ Enter Dealer Claims
- Financing offers are available exclusively through Service Finance Company (SFC) and only when financing Lennox products. CAP Dealers eligible for the Lennox Consumer Promotion must be enrolled with SFC to participate in this consumer financing offer.
- Homeowners must be approved for financing by SFC. SFC funds the the dealer the cost of the job less any noted financing costs.
- All jobs must be funded by December 15, 2023.
- To ensure the maximum financing reimbursement per system, submit each system as a separate claim. Maximum of two (2) claims per Service Finance credit decision / homeowner invoice.
- Please allow two to three weeks for credit to appear on the dealer's account after claim approval.

Promotion Claim Documentation:

A homeowner invoice is required for each claim submission and should be attached online at the time the claim is entered. Additional documentation is required for financing claims, including a copy of the Service Finance credit decision.

Invoice to Homeowner:

The following must be included on the invoice in order for the claim to be processed:

- Dealer name and address
- Invoice number
- Homeowner name and installation address
- All model numbers, including those for thermostats
- Serial numbers of the products being claimed (equipment sticker is acceptable)
- Date of installation (do not use dealer invoice date or paid date if it is not the same as the installation date)

Completing the Claim:

- Please fill out the claim(s) in entirety. Failure to do so could delay rebate or financing credit processing.
- If there is an error with the claim and additional information is required, Lennox Promotions will send an email:
 - › For rebates: to the email entered into the "homeowner email" upon claim entry.
 - › For financing: to the financing claim entrant's email.

Claim Status:

Dealers can view claim status on LennoxPROs.com at Top Tools > Sales Tools > Consumer Promotions > Check Claim Status. If a claim needs further follow-up, the email address provided upon claim entry will receive a weekly email until the information is provided or until the promotion paperwork end date.

Sell Between: September 11, 2023 through December 1, 2023

Install by: December 8, 2023

Submit Claims by: December 22, 2023

Disclaimer: Lennox reserves the right to cancel or change this promotional offer at any time. By participating in this promotional offer, the dealer agrees to be responsible for compliance with the terms and conditions of this promotional offer, along with all applicable laws, rules, and regulations in connection with dealer's participation.

At what type of merchants can I use my card?

You may use your Lennox Consumer Rebate Visa Prepaid Card at any physical merchant locations, online, and over the phone. Many online merchants perform address, ZIP code, and/or name verification. If your current personal information is not associated with the card, you may update your profile at the website listed on the back of your card.

Where can I use my card?

Use your Visa Prepaid Card anywhere Visa debit is accepted in the U.S.

Do the funds on my card expire?

The Lennox Consumer Rebate Visa Prepaid Card has an expiration date of 12 months from the date of issue.

How do I check my balance without being charged a fee?

Your card balance may be checked for free by logging on to AwardCardServices.com/Rewards or by calling 1.855.333.0549.

Can I get cash from an ATM or bank?

You cannot use your card at an ATM or bank to receive cash.

Can my card be used for "pay at the pump" gasoline transactions?

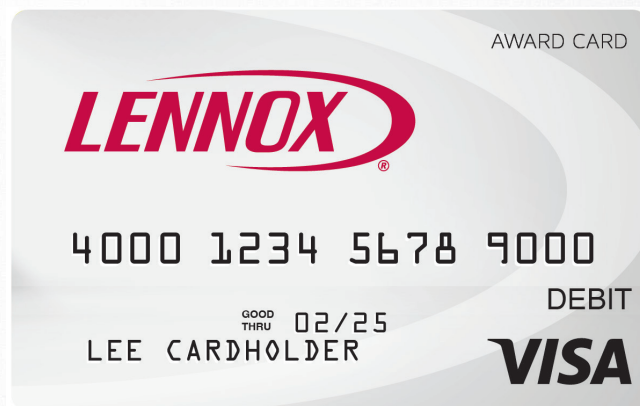
Present your card to an attendant inside the gas station. Your card will not work if you try to pay at the pump.

What should I do if my card is lost or stolen?

Report a compromised card by calling cardholder services at 1.855.333.0549. Your card will be closed and blocked from future purchases. We will reissue you a new card for the unused balance less the card reissue fee.

How do I purchase an item that costs more than the balance on my card?

If your purchase is more than your card balance, first pay the difference with another form of payment, then charge up to the amount of funds available on your Lennox Consumer Rebate Visa Prepaid Card. Not all merchants accept split transactions.



Where can I see my transaction history and check my balance?

You can view your transactions and check your balance by visiting the website listed on the back of your card or by calling 1.855.333.0549. Live agents are available 24 hours a day, 7 days a week. You will be able to access your transaction history online and print statements.

I returned an item purchased with my card. When will the credit be reflected on my account?

Even after the balance is depleted, you should keep your card until you know that you will not be returning any of the items purchased with the card. If you do try to return items, the store's policy may require you to present the card used to make the purchase. You should destroy the card once you are sure you no longer need it. Allow five to ten business days for returns to post to your card account.

Can my card ever have a negative balance?

Any authorization request that is greater than your card's available balance will be declined; however, there may be times when a merchant completes a transaction without prior authorization. If an overdraft occurs, you will be required to make a payment to cardholder services to cover the negative amount. Payments should be sent to:

Lennox Program Headquarters
4600 Westown Pkwy,
West Des Moines, IA 50266

What are the fees associated with using the card?

Please see the Cardholder Agreement for any fees associated with the card. The Cardholder Agreement can be found at AwardCardServices.com/Rewards. This website is also listed on the back of the card.

Dealer Instructions: Please complete the information below for your homeowner to use to enter their rebate claim at lennoxconsumerrebates.com. Keep a copy for your records.

Homeowner Information

NAME:

MAILING ADDRESS:

CITY: STATE/PROV: ZIP/POSTAL:

EMAIL ADDRESS:

INSTALLATION ADDRESS (IF DIFFERENT FROM MAILING ADDRESS)

CITY: STATE/PROV: ZIP/POSTAL:

INSTALLATION DATE: HOMEOWNER INVOICE #:

Homeowner agrees to submit this rebate online at lennoxconsumerrebates.com by December 22, 2023.

HOMEOWNER SIGNATURE: DATE:

Failure to submit this information on time could lead to forfeiture of any rebate amount due.
NOTE: Any communication regarding this claim submission will be sent to the email address provided.

Product Information | For additional products, please use a separate form

Product Type	Serial Number	Model Number:
Furnace/Air Handler	<input type="text"/>	<input type="text"/>
Air Conditioner/Heat Pump	<input type="text"/>	<input type="text"/>
Thermostat:	<input type="text"/>	<input type="text"/>
System Add-On:	<input type="text"/>	<input type="text"/>

Lennox Dealer Information

NAME:

MAILING ADDRESS:

CITY: STATE/PROV: ZIP/POSTAL:

Sell Between: September 11, 2023 through December 1, 2023

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